



Your **added value** with Building Material Scout

Sustainable
construction
made simple



Your added value with Building Material Scout

Building Material Scout is already being used in more than 35 projects (commercial construction projects between 5,000 and 30,000 m²). The entire process – from product selection and approval to construction documentation – is handled digitally via the service platform

www.building-material-scout.com.

Milestones

2017/18

Go-live of the BMS platform

- Over 10,000 listed products

2020

New features:
Project documentation

- Over 38,000 products
- 35 current major construction projects
- 350,000 m² total area
- 1,200 registered users

2024

Development and growth

- Over 100,000 products
- 300 current major construction projects
- 30,000,000 m² total area
- 7,500 registered users

Key platform data

Period: 01.01.2020-31.12.2020



Registered users

1,250



Building products

38,000



Documented construction projects

35 with 350,000 m²

Breakdown by user category

Manufacturers.....20%

Architects.....12%

Project managers...6%

Principals.....2%

Consultants.....18%

Construction companies.....11%

Planners.....4%

Other.....27%

Return on Investment with Building Material Scout

- Product marketing and communication thanks to professional presentation of sustainability aspects
- Product management thanks to provision of all Green Building information required by customers
- Sales and service through correct product placement in Green Building projects and answers to many detailed questions

Advantages

Construction project income

Without BMS



With BMS

Building Material Scout not only reduces internal costs, but also generates additional leads and sales.

Marketing, sales and product management costs

Construction engineering and documentation with BMS



Benefits of BMS:

- Optimized processes for sustainable large-scale construction projects
- Integrated sales channel to promote increased use of your products
- Lower internal costs

Additional sales channel for manufacturers:

Lead product lists

We create lists of leading products for our customers (architects, planners, general contractors, construction companies and principals) for planning and tendering purposes. We do this independently of the Building Material Scout online platform, so outcomes are not affected by click rates. The lists provide all necessary verification required for LEED, DGNB, BREEAM, etc. at an early stage of the project.

The lead product lists have a direct impact on the selection of products and are used throughout the company – and thus in a large number of projects.

Our satisfied customers

 **Lindner**

Durach
Sonnenschutz | Blendschutz | Raumakustik

 **FRANKEN
SYSTEMS**

 **neuformtür**
bewegt die Türenwelt

 **BOSIG**

BOS 
BEST OF STEEL

+GF+

 **ASKO**
Systemklebstoffe

 **Strähle**
Raum-Systeme

 **nmc**

 **BBG**
Böblinger Baugesellschaft mbH

 **novoferm**
Intelligent Door Solutions

**DREES &
SOMMER**

 **Tarkett** |  **DESSO**

 **K-FLEX**

 **LACKFA**
Isolierstoff GmbH & Co. KG

alwitra^a

 **METEX**

 **WÜRTH**

 **WestWood**[®]

 **KÖSTER**

 **SaarGummi**
Construction

 **NOVO-TECH**
GmbH & Co. KG

 **GEZE**

 **MERO**  **TSK**
MERO-TSK International GmbH & Co. KG

 **WH
KORODUR**

 **NORSA**
BETON-OBERFLÄCHENVEREDELUNG



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“We use Building Material Scout our ongoing projects to make absolutely sure that we are **choosing the right materials** for our customers.”

Dr.-Ing. Peter Mösle
Partner at Drees & Sommer SE